## HURON COMMUNITY FINANCIAL SERVICES, INC. East Tawas, Michigan

## CONSOLIDATED FINANCIAL STATEMENTS December 31, 2021 and 2020

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#### INDEPENDENT AUDITOR'S REPORT

Board of Directors Huron Community Financial Services, Inc. East Tawas, Michigan

#### **Opinion**

We have audited the consolidated financial statements of Huron Community Financial Services, Inc., which comprise the consolidated balance sheets as of December 31, 2021 and 2020, and the related consolidated statements of operations and comprehensive income, changes in stockholders' equity, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of Huron Community Financial Services, Inc. as of December 31, 2021 and 2020, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Huron Community Financial Services, Inc and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Huron Community Financial Services, Inc.'s ability to continue as a going concern for one year from the date the consolidated financial statements are available to be issued.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether
  due to fraud or error, and design and perform audit procedures responsive to those risks. Such
  procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the
  consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
  are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of Huron Community Financial Services, Inc.'s internal control. Accordingly, no such
  opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that
  raise substantial doubt about Huron Community Financial Services, Inc.'s ability to continue as a going
  concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control–related matters that we identified during the audit.

Crowe LLP

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Grand Rapids, Michigan March 15, 2022

## HURON COMMUNITY FINANCIAL SERVICES, INC. CONSOLIDATED BALANCE SHEETS

December 31, 2021 and 2020

(000's omitted, except share and per share data)

ACCETC	<u>2021</u>	2020
ASSETS Cash and due from banks Investment securities – available for sale Restricted securities Loans – net of allowance for loan losses of \$2,683 and \$2,461	\$ 25,035 129,378 957	\$ 26,527 67,972 957
in 2021 and 2020, respectively Foreclosed assets Premises and equipment Goodwill Accrued interest receivable Cash surrender value of life insurance Other assets	134,377 163 2,756 405 681 7,833 1,325	150,483 180 2,960 405 715 7,463 872
Total assets	\$ 302,910	\$ 258,534
LIABILITIES AND STOCKHOLDERS' EQUITY Liabilities Deposits		
Noninterest-bearing Interest-bearing Total deposits	\$ 68,533	\$ 63,659
Short-term borrowings FHLB Advances Accrued and other liabilities Total liabilities	7,874 3,000 <u>740</u> 272,798	5,729 3,000 <u>342</u> 227,979
Stockholders' equity  Common stock - \$1 par value: authorized – 1,000,000 shares	ŕ	,
issued and outstanding – 583,663 and 583,620 shares Additional paid-in capital Retained earnings Accumulated other comprehensive income (loss) Unearned compensation	584 19,000 10,527 1	584 19,107 9,442 1,433 (11)
Total stockholders' equity  Total liabilities and stockholders' equity	30,112 \$ 302,910	30,555 \$ 258,534

# HURON COMMUNITY FINANCIAL SERVICES, INC. CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME Years ended December 31, 2021 and 2020

(000's omitted, except share and per share data)

	<u>2021</u>	2020
Interest income	ф <b>7</b> 004	ф 7.700
Loans - including fees Investment securities	\$ 7,231	\$ 7,722
Taxable	613	375
Tax-exempt	666	511
Other	346	484
Total interest income	8,856	9,092
Interest expense	400	700
Deposits FHLB Advances	489 64	799 64
Short-term borrowings	7	18
Total interest expense	560	881
Total interest expense		
Net interest income	8,296	8,211
Provision for loan losses	180	<u>563</u>
Net interest income after provision for loan losses	8,116	7,648
Other operating income		
Service charges - deposits	411	381
Gain on sales of loans	684	918
Bank owned life insurance income	179	176
Loan servicing income	351	444
Other	383	<u>242</u>
Total other operating income	2,008	2,161
Other operating expenses		
Salaries and employee benefits	3,899	4,153
FDIC assessment	73	56
Occupancy expenses	605	576
Service fees	932	849
Depreciation expense	509	349
Other	1,486	1,386
Total other operating expenses	<u>7,504</u>	7,369
Income before income taxes	2,620	2,440
Income tax expense	<u>375</u>	356
Net income	2,245	2,084
Other comprehensive (loss) income – net of reclassification		
adjustments and tax - unrealized (loss) gain on investment securities	(1,432)	915
Total comprehensive income	<u>\$ 813</u>	<u>\$ 2,999</u>
Earnings per share		
Basic income per common share	\$ 3.84	\$ 3.57
Diluted earnings per common share	3.82	3.55

## HURON COMMUNITY FINANCIAL SERVICES, INC. CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

Years ended December 31, 2021 and 2020 (000's omitted, except share and per share data)

	mmon stock	Additional Paid-In <u>Capital</u>		Retained <u>Earnings</u>		nearned pensation	Comp Ii	umulated Other orehensive ncome (Loss)	Total ockholders' <u>Equity</u>
Balance, January 1, 2020	\$ 575	\$ \$ 18,773		\$ 8,435	\$	(46)	\$	518	\$ 28,255
Net income	-	-		2,084		-		-	2,084
Other comprehensive income	-	-		-		-		915	915
Issuance and sale of common stock (29,876 shares)	30	1,522		-		-		-	1,552
Purchase of common stock (20,892 shares)	(21)	(1,224)		-		-		-	(1,245)
Stock-based compensation, net	-	36		-		35		-	71
Dividends declared \$1.86 per common share	 <del>-</del>	 <del>_</del>		(1,077)		<u>-</u>		<u>-</u>	 (1,077)
Balance, December 31, 2020	584	19,107		9,442		(11)		1,433	30,555
Net income	-	-		2,245		-		-	2,245
Other comprehensive income	-	-		-		-		(1,432)	(1,432)
Issuance and sale of common stock (27,642 shares)	28	1,580		-		-		-	1,608
Purchase of common stock (27,599 shares)	(28)	(1,671)		-		-		-	(1,699)
Stock-based compensation, net	-	(16)		-		11		-	(5)
Dividends declared \$1.98 per common share	 <u>-</u>	 <u>-</u>		(1,160)		<u>-</u>		<u>-</u>	 (1,160)
Balance, December 31, 2021	\$ <u>584</u>	\$ 19,000	\$	10,527	\$	<del>_</del>	\$	1	\$ 30,112

## HURON COMMUNITY FINANCIAL SERVICES, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

Years ended December 31, 2021 and 2020 (000's omitted, except share and per share data)

Cash flows from operating activities  Net income  Adjustments to reconcile net income to net cash from operating activities:	_			<u>2020</u>
Adjustments to reconcile net income to net cash	C.	2,245	\$	2,084
•	\$	2,243	φ	2,004
HOIH ODEIALING ACLIVILIES.				
Depreciation and amortization		509		349
Net gain on sale of mortgage loans		(684)		(918)
Proceeds from sale of mortgage loans		16,062		26,071
		(15,378)		
Origination of mortgages loans held for sale Provision for loan losses		180		(25,153) 563
Amortization and accretion on securities		409		230
Increase in cash surrender value of life insurance		(179)		(176)
Stock-based compensation		(5)		71
Net change in:		0.4		(440)
Accrued interest receivable		34		(118)
Other assets		(55)		(269)
Accrued expenses and other liabilities		398		52
Net cash from operating activities		3,536		2,786
Cash flows from investing activities				
Activity in available-for-sale securities:				
Maturities, prepayments, calls and sales		24,557		21,471
Purchases		(88,185)		(27,221)
Purchase of bank owned life insurance		(600)		(280)
Settlement of bank owned life insurance		409		-
Proceeds from sale of foreclosed assets		-		300
Net (increase) decrease in loans		15,926		(9,222)
Capital expenditures		(305)		(391)
Net cash from investing activities		(48,198)		(15,343)
Cash flows from financing activities				
Net (decrease) increase in deposits		42,276		31,806
Net (decrease) increase in short-term borrowings		2,145		2,078
Advances from the FHLB		-		-
Proceeds from the issuance and sale of common stock		1,608		1,552
Purchases of common stock		(1,699)		(1,245)
Cash dividends paid on common stock		(1,160)		(1,077)
Net cash from financing activities		43,170		33,114
Net change in cash and cash equivalents		(1,492)		20,557
Cash and cash equivalents at beginning of year		26,527		5,970
Cash and cash equivalents at end of year	\$	25,035	\$	26,527
Supplemental disclosures of cash flow information				
Cash paid during the year for:				
Interest	\$	545	\$	935
Income taxes	*	490	*	445
Supplemental noncash disclosures				
Loans transferred to other real estate	\$	-	\$	-

December 31, 2021 and 2020 (000's omitted, except share and per share data)

#### NOTE 1 - NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES

<u>Basis of Presentation and Consolidation</u>: The consolidated financial statements include the accounts of Huron Community Financial Services, Inc. (the "Corporation") and its wholly owned subsidiaries, Huron Community Bank (the "Bank") and Huron Community Insurance Agency, LLC. All significant intercompany transactions and balances have been eliminated in consolidation.

<u>Nature of Operations</u>: The Bank operates in losco, Arenac, Alcona and Ogemaw counties in the state of Michigan. The Bank's revenue results primarily from providing real estate and commercial loans and, to a lesser extent, consumer loans. Its primary deposit products are demand deposits, savings, and term certificate accounts. The Corporation does not have any significant concentrations to any one industry or customer.

<u>Use of Estimates</u>: In preparing consolidated financial statements in conformity with accounting principles generally accepted in the United States of America, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the consolidated balance sheet and reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

During 2020, the coronavirus outbreak that surfaced in China at the end of 2019 spread around the world resulting in widespread business and social disruption. In March 2020, this outbreak was declared a National Emergency by the United States federal government. State and local governments are following the recommendations of the Centers for Disease Control and Prevention (CDC) trying to reduce the risk of social spread.

The longer-term impact of this pandemic to our results of operations and financial position cannot be reasonably estimated at this time. Numerous government actions have been implemented to assist small businesses and more are being discussed. The extent of the full economic impact of the coronavirus will depend on future developments, which are highly uncertain and cannot be predicted, including new information that may emerge concerning the severity of the virus's spread, the effectiveness of vaccines and vaccination programs and the actions required to contain it or treat its impact.

<u>Cash and Cash Equivalents</u>: Cash and cash equivalents include cash on hand, amounts due from banks, and federal funds sold. Federal funds sold are generally sold for one-day periods. Net cash flows are reported for customer loan and deposit transactions and short-term borrowings.

<u>Securities</u>: Securities not classified as held to maturity or trading, deposits with other financial institutions with readily determinable fair values, are classified as "available for sale" and are recorded at fair value, with unrealized gains and losses excluded from earnings and reported in other comprehensive income. Restricted securities include Federal Reserve and Federal Home Loan Bank stock and are carried at cost.

Purchase premiums and discounts are recognized in interest income using the interest method over the contractual terms of the securities for discounts and the period to call date, if applicable, for premiums. Declines in the fair value of available-for-sale securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses. In estimating other-than-temporary impairment losses, management considers (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Corporation to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method.

December 31, 2021 and 2020 (000's omitted, except share and per share data)

### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Loans Held for Sale</u>: Mortgage loans originated and intended for sale in the secondary market are carried at the lower of aggregate cost or fair value, as determined by outstanding commitments from investors. Net unrealized losses, if any, are recorded as a valuation allowance and charged to earnings. Mortgage loans held for sale are generally sold with servicing retained. The carrying value of mortgage loans sold is reduced by the amount allocated to the servicing right. Gains and losses on sales of mortgage loans are based on the difference between the selling price and the carrying value of the related loan sold. Loans held for sale at year-end 2021 and 2020 were not consequential.

<u>Loans</u>: The Corporation grants mortgage, commercial, and consumer loans to customers. A substantial portion of the loan portfolio is represented by commercial and mortgage loans throughout Michigan. The ability of the Corporation's debtors to honor their contracts is dependent upon the real estate and general economic conditions in this area.

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at their outstanding unpaid principal balances adjusted for charge-offs, the allowance for loan losses, and any deferred fees or costs on originated loans. Interest income is accrued on the unpaid principal balance. Loan origination fees, net of certain direct origination costs, are deferred and recognized as an adjustment of the related loan yield using the interest method.

The accrual of interest on loans is discontinued at the time the loan is 90 days delinquent unless the credit is well-secured and in process of collection. In all cases, loans are placed on nonaccrual or charged off at an earlier date if collection of principal or interest is considered doubtful.

All interest accrued but not collected for loans that are placed on nonaccrual or charged off is reversed against interest income. The interest on these loans is accounted for on the cash basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

Loan origination fees, commitment fees, and certain direct origination costs are deferred and amortized as a net adjustment to the related loan's yield. The Bank generally amortizes these costs over the contractual life of such loans.

Allowance for Loan Losses: The allowance for loan losses is a valuation allowance for probable incurred credit losses, increased by the provision for loan losses and decreased by charge-offs less recoveries. Management estimates the allowance balance required using past loan loss experience, the nature and volume of the portfolio, information about specific borrower situations and estimated collateral values, economic conditions, and other factors. Allocations of the allowance may be made for specific loans, but the entire allowance is available for any loan that, in management's judgment, should be charged-off. Loan losses are charged against the allowance when management believes the un-collectability of a loan balance is confirmed.

The allowance consists of specific, general, and unallocated components. The specific component relates to loans that are classified as either doubtful, substandard, or special mention. For such loans that are also classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan are lower than the carrying value of that loan. The general component covers non-classified loans and is based on historical loss experience adjusted for qualitative factors.

December 31, 2021 and 2020

(000's omitted, except share and per share data)

### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

A loan is considered impaired when, based on current information and events, it is probable that the Corporation will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan-by-loan basis for commercial and construction loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent.

Troubled debt restructuring of loans is undertaken to improve the likelihood that the loan will be repaid in full under the modified terms in accordance with a reasonable repayment schedule. All modified loans are evaluated to determine whether the loans should be reported as a troubled debt restructuring (TDR). A loan is a TDR when the Corporation, for economic or legal reasons related to the borrower's financial difficulties, grants a concession to the borrower by modifying or renewing a loan that the Corporation would not otherwise consider. To make this determination, the Corporation must determine whether (a) the borrower is experiencing financial difficulties and (b) the Corporation granted the borrower a concession. This determination requires consideration of all of the facts and circumstances surrounding the modification. An overall general decline in the economy or some deterioration in a borrower's financial condition does not automatically mean the borrower is experiencing financial difficulties.

The loan portfolio is allocated to the following segments for allowance analysis purposes:

Commercial and Industrial - Loans to businesses that are sole proprietorships, partnerships, limited liability companies and corporations. These loans are for commercial, industrial, or professional purposes. The risk characteristics of these loans vary based on the borrowers business and industry as repayment is typically dependent on cash flows generated from the underlying business.

Consumer - Term loans or lines of credit for the purchase of consumer goods, vehicles or home improvement. The risk characteristics of the loans in this segment vary depending on the type of collateral but generally repayment is expected from an individual continuing to generate a cash flow that supports the calculated payment obligation. Secondary support could involve liquidation of collateral.

Real Estate - The Bank has identified two real estate related segments, commercial and residential. These are loans to purchase, construct or refinance business related facilities or single-family residences. The risks associated with this segment are dependent on the customer's ability to continue to generate cash flow that supports the payment obligation under the loan; however the underlying collateral is the business or residential real estate property which is also subject to changes in market valuation.

<u>Foreclosed Assets</u>: Assets acquired through, or in lieu of, loan foreclosure are held for sale and are initially recorded at fair value at the date of the foreclosure, establishing a new cost basis. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at the lower of carrying amount or fair value less cost to sell. Revenue and expenses from operations and changes in the valuation allowance are included in other operating income and expenses.

December 31, 2021 and 2020

(000's omitted, except share and per share data)

### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Banking Premises and Equipment</u>: Land is carried at cost. Buildings and equipment are carried at cost, less accumulated depreciation computed on the straight-line method over the estimated useful lives of the assets.

<u>Goodwill</u>: Goodwill results from prior business acquisitions and represents the excess of the purchase price over the fair value of acquired tangible assets and liabilities and identifiable intangible assets. Goodwill is assessed at least annually for impairment, and any such impairment will be recognized in the period identified.

<u>Bank-Owned Life Insurance</u>: The Bank has purchased life insurance policies on certain key officers. Bank-owned life insurance is recorded at its cash surrender value, or the amount that can be realized.

<u>Short-Term Borrowings</u>: Short-term borrowings consist of repurchase agreements. Substantially all repurchase agreement liabilities represent amounts advanced by various customers. Securities are pledged to cover these liabilities, which are not covered by federal deposit insurance.

<u>Off-Balance-Sheet Instruments</u>: In the ordinary course of business, the Corporation has entered into commitments under commercial letters of credit and standby letters of credit. Such financial instruments are recorded when funded.

<u>Servicing Rights</u>: Servicing rights represent the fair value of servicing rights retained on loans sold. Servicing rights are expensed in proportion to, and over the period of, estimated net servicing revenues. Impairment is evaluated based on the fair value of the rights, using groupings of the underlying loans as to interest rates and prepayment characteristics. Fair value is determined using prices for similar assets with similar characteristics, when available, or based upon discounted cash flows using market-based assumptions. Any impairment of a grouping is reported as a valuation allowance. Most loans originated for sale are sold servicing retained.

Servicing rights are evaluated for impairment based upon the fair value of the rights as compared to carrying amount. Impairment is determined by stratifying rights into groupings based on predominant risk characteristics, such as interest rate, loan type and investor type. Impairment is recognized through a valuation allowance for an individual grouping, to the extent that fair value is less than the carrying amount. If the Corporation later determines that all or a portion of the impairment no longer exists for a particular grouping, a reduction of the allowance may be recorded as an increase to income. No impairment of servicing rights has been recorded at year end 2021 or 2020. The fair values of servicing rights are subject to significant fluctuations as a result of changes in estimated and actual prepayment speeds and default rates and losses.

Servicing fee income is based on a contractual percentage of the outstanding principal and is recorded as income when earned and was approximately \$165 and \$161 in 2021 and 2020, respectively. The amortization of mortgage servicing rights is netted against loan servicing income. Late fees and ancillary fees related to loan servicing are not material.

<u>Stock Purchases and Sales</u>: The Corporation regularly engages in the purchase and sale of Corporation common stock. Proceeds from the sale of common stock are recorded to additional paid-in capital.

December 31, 2021 and 2020

(000's omitted, except share and per share data)

### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Comprehensive Income: Accounting principles generally require that recognized revenue, expenses, gains, and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on available-for-sale securities, are reported as a separate component of the equity section of the consolidated balance sheet, such items, along with net income, are components of comprehensive income. Reclassification adjustments during 2021 and 2020 were \$39 and \$0 and are included in other operating income. The tax effect of reclassifications, included in income tax expense, were \$8 and \$0 for 2021 and 2020.

Income Taxes: Income tax expense is the sum of the current year income tax due or refundable and the change in deferred tax assets and liabilities. Deferred income tax assets and liabilities are determined using the liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is determined based on the federal income tax effects of the temporary differences between the book and tax bases of the various balance sheet assets and liabilities. A valuation allowance, if needed, reduces deferred tax assets to the amount expected to be realized.

A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded. The Corporation recognizes interest and/or penalties related to income tax matters in income tax expense.

Earnings per Common Share: Earnings per common share are computed by dividing net income by the average number of common shares outstanding during the period. The number of weighted average common shares outstanding was 584,390 and 583,965 for the years ended December 31, 2021 and 2020, respectively. The Corporation uses the treasury stock method to compute diluted earnings per share, which assumes that proceeds from the assumed exercise of stock options would be used to purchase common stock at the average market price during the period. The dilutive effect of stock options increased average common shares outstanding by 3,758 and 3,860 shares at December 31, 2021 and 2020, respectively. There were 12,600 options not considered for dilution in 2021, because the exercise price plus unrecognized compensation cost was in excess of the average market price during the year.

Fair Values of Financial Statements: Fair values of financial instruments are estimated using the relevant market information and other assumptions, as more fully disclosed in the financial statements. Fair value estimates involve uncertainties and matters of significant judgment regarding interest rates, credit risk, prepayments, and other factors, especially in the absence of broad markets for particular items. Changes in assumptions or in market conditions could significantly affect the estimates.

Subsequent Events: The consolidated financial statements and related disclosures include evaluation of events up through and including March 15, 2022 which is the date the consolidated financial statements were available to be issued.

Reclassification: Certain amounts appearing in the prior year's financial statements have been reclassified to conform to the current year's financial statements. These reclassifications had no effect on net income or total stockholders' equity.

December 31, 2021 and 2020

(000's omitted, except share and per share data)

#### **NOTE 2 - SECURITIES**

The amortized cost and fair value of securities, with gross unrealized gains and losses, are as follows:

2021	Amortized <u>Cost</u>	Gross Unrealized <u>Gains</u>	Gross Unrealized <u>Losses</u>	Fair <u>Value</u>
U.S. government and federal agency State and municipal Time deposits with financial institutions Mortgage-backed securities Collateralized mortgage obligations	\$ 32,729 39,424 14,023 32,345 10,856	\$ 5 887 38 113 51	\$ (436) (132) (7) (337) (181)	\$ 32,298 40,179 14,054 32,121 10,726
Total available-for-sale securities	\$ 129,377	<u>\$ 1,094</u>	<u>\$ (1,093)</u>	\$ 129,378
2020 U.S. Government and federal agency State and municipal Time deposits with financial institutions Mortgage-backed securities Collateralized mortgage obligations	\$ - 32,960 16,251 10,401 <u>6,546</u>	\$ - 1,263 124 272 167	\$ - (8) - (4)	\$ - 34,215 16,375 10,669 6,713
Total available-for-sale securities	<u>\$ 66,158</u>	<u>\$ 1,826</u>	<u>\$ (12)</u>	\$ 67,972

At December 31, 2021 and 2020, securities with a carrying value of \$23,609 and \$22,260, respectively, were pledged to secure borrowings and public deposits and for other purposes required or permitted by law.

The amortized cost and fair value of debt securities by contractual maturity at December 31, 2021 are as follows:

	Decem	ber 31, 2021
	Amortized	Fair
	<u>Cost</u>	<u>Value</u>
Due in 1 year or less	\$ 11,911	\$ 11,971
Due in 1 through 5 years	49,037	48,876
Due after 5 years through 10 years	18,339	18,559
Due after 10 years	6,889	7,125
Mortgage-backed securities	32,345	32,121
Collateralized mortgage obligations	10,856	10,726
Total	\$ 129,377	\$ 129,378

Securities sold during 2021 and 2020, respectively, generated proceeds of \$1,891 and \$0 and resulted in gross gains of \$39 and \$0.

December 31, 2021 and 2020

(000's omitted, except share and per share data)

### NOTE 2 - SECURITIES (Continued)

Information pertaining to securities with gross unrealized losses at December 31, 2021 and 2020, aggregated by investment category and length of time that individual securities have been in a continuous loss position, is as follows:

	Less than 12 Months				Month	s or M	ore	<u>Total</u>			
	Fair	Fair Unrealized		F	Fair Unrealized		Fair	Uni	realized		
	<u>Value</u>	Loss		<u>Value</u>		Loss		<u>Value</u>	<u> </u>	Loss	
<u>2021</u>											
U.S. government and federal agency	\$ 31,238	\$	(436)	\$	-	\$	-	\$ 31,238	\$	(436)	
State and municipal	8,801		(130)		75		(2)	8,876		(132)	
Time deposits with financial institutions	738		(7)		-		-	738		(7)	
Mortgage-backed securities	28,899		(337)		-		-	28,899		(337)	
Collateralized mortgage obligations	7,107		(163)		670		(18)	7,777		(181)	
Total available-for-sale securities	\$ 76,783	\$	<u>(1,073</u> )	\$	745	\$	(20)	\$ 77,528	\$	(1,0 <u>93</u> )	
2020											
	\$ -	φ		φ		φ		¢.	φ		
U.S. Government and federal agency	*	\$	- (0)	\$	-	\$	-	\$ -	\$	(0)	
State and municipal	600		(8)		-		-	600		(8)	
Time deposits with financial institutions	1 171		(4)		-		-	1 171		(4)	
Mortgage-backed securities	1,471		(4)		-		-	1,471		(4)	
Collateralized mortgage obligations										<del>_</del>	
Total available-for-sale securities	\$ 2,071	\$	(12)	\$		\$		\$ 2,071	\$	(12)	

At December 31, 2021 and 2020, there were 182 and 7 securities in an unrealized loss position, respectively. Unrealized losses on securities have not been recognized into income because the issuers' bonds are of high credit quality, the Corporation has the intent and ability to hold the securities for the foreseeable future, and the decline in fair value is due primarily to increased market interest rates. The fair value is expected to recover as the bonds approach the maturity date.

Restricted securities, totaling \$957 and \$957 at December 31, 2021 and 2020, respectively, consist of restricted Federal Home Loan Bank stock and Federal Reserve Bank stock. These stocks are carried at cost, which approximates market value.

#### **NOTE 3 - LOANS**

A summary of the balances of loans follows:

		<u>2021</u>	<u>2020</u>
Mortgage loans on real estate – residential 1-4 family	\$	27,526	\$ 30,607
Commercial loans		102,636	115,528
Consumer installment loans	<u></u>	6,898	 6,809
		137,060	152,944
Less: allowances for loan losses		2,683	 2,461
Net loans	<u>\$</u>	134,377	\$ 150,483

The response to the pandemic and the economic disruption it had on our customers and their businesses had a significant impact on us and on our operations. The Corporation expects credit losses have been incurred but not yet identified. As a result, the provision for loan losses and the corresponding allowance for loan losses increased during 2020 and was maintained at a higher level in 2021.

December 31, 2021 and 2020

(000's omitted, except share and per share data)

### NOTE 3 - LOANS (Continued)

In response to the disruption caused by the pandemic, the U.S. Treasury established a Paycheck Protection Loan Program (PPP) overseen by the Small Business Administration (SBA). Through this program, the SBA guaranteed loans were extended to gualifying customers which, if used in accordance with PPP program requirements, will be forgiven and repaid by the SBA. During 2020 and 2021, we originated approximately \$29,929 and \$13,147 of PPP loans, respectively. At year-end 2020 and 2021, approximately \$20,188 and \$6,010 remain outstanding, respectively, with the balance having been forgiven and repaid. These loans are included in "commercial loans" in the table above and in "commercial and industrial loans" in the tables that follow.

In the ordinary course of business, the Bank has granted loans to principal officers and directors and their affiliates amounting to \$4,484 and \$4,232 at December 31, 2021 and 2020, respectively.

December 31, 2021 and 2020

(000's omitted, except share and per share data)

### NOTE 3 – LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

The following tables present the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method as of December 31, 2021 and 2020:

2024	Real Estate - <u>Residential</u>	Real Estate - <u>Commercial</u>	Commercial and <u>Industrial</u>	Consumer	<u>Total</u>
2021  Beginning balance Charge-offs Recoveries Provision	\$ 222 - - - 36	\$ 1,494 - 42 104	\$ 610 - - 31	\$ 135 - - 9	\$ 2,461 - 42 180
Ending allowance balance	\$ 258	\$ 1,640	\$ 641	<u>\$ 144</u>	\$ 2,683
Ending allowance balance attributable to loans: Individually evaluated for impairment Collectively evaluated for impairment	\$ - <u>258</u>	\$ 211 1,429	\$ - 641	\$ - 144	\$ 211 2,472
Ending allowance balance	<u>\$ 258</u>	<u>\$ 1,640</u>	<u>\$ 641</u>	<u>\$ 144</u>	<u>\$ 2,683</u>
Loans: Individually evaluated for impairment Collectively evaluated for impairment	\$ 422 27,104	\$ 2,179 	\$ - 23,506	\$ - 6,898	\$ 2,601 134,459
Total loans	<u>\$ 27,526</u>	<u>\$ 79,130</u>	<u>\$ 23,506</u>	<u>\$ 6,898</u>	<u>\$ 137,060</u>

December 31, 2021 and 2020

(000's omitted, except share and per share data)

### NOTE 3 – LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

2020		Real Estate - <u>Residential</u>		Real Estate - <u>Commercial</u>		Commercial and <u>Industrial</u>		Consumer		<u>Total</u>
Beginning balance Charge-offs Recoveries Provision	\$	107 - 2 113	\$	1,181 (100) 129 284	\$	469 - - 141	\$	114 (7) 3 25	\$	1,871 (107) 134 563
Ending allowance balance	\$	222	\$	1,494	\$	610	\$	135	\$	2,461
Ending allowance balance attributable to loans: Individually evaluated for impairment Collectively evaluated for impairment	\$	6 216	\$	211 1,283	\$	- 610	\$	- 135	\$	217 2,244
Ending allowance balance	<u>\$</u>	222	\$	1,494	\$	<u>610</u>	\$	<u>135</u>	\$	2,461
Loans: Individually evaluated for impairment Collectively evaluated for impairment	\$	458 30,149	\$	2,230 74,917	\$	7 38,374	\$	- 6,809	\$	2,695 150,249
Total loans	\$	30,607	\$	77,147	\$	38,381	\$	6,809	\$	152,944

December 31, 2021 and 2020 (000's omitted, except share and per share data)

#### NOTE 3 – LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

#### Credit Risk Grading

As part of the management of the loan portfolio at the time of origination and through the continuing loan review process, the Corporation categorizes each loan into credit risk categories based on several factors including current financial information, overall debt service coverage, comparison against industry averages, collateral coverage, historical payment experience, and current economic trends. The credit risk rating structure used is shown below:

Monitor - A monitor asset is not considered "rated" or "classified" for regulatory purposes, but is considered an asset which bears watching due to some modest deterioration in financial performance or external threats, such as a lawsuit, environmental issue, or potential loss of a significant customer. Some of the following characteristics may exist: financial condition has taken a negative turn and may be temporarily strained; borrower may have experienced recent losses from operations; cash flow may be insufficient to service debt, based on most recent six-month period; financial covenant defaults are occurring with some regularity, and they would be deemed more than inconsequential; need for guarantor is critical, but guarantor's condition adds little substance to credit quality; loss of principal is not at question, unless current trends were to continue; however, there are aspects of this underwriting which may not now conform to bank lending policy; borrowing base deficiencies may exist and are becoming a concern.

Special Mention - A special mention asset has potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan, or in the institution's credit position at some future date. Special mention assets are not adversely classified and do not expose an institution to sufficient risk to warrant adverse classification. Some of the following characteristics may exist: loans are currently protected, but are potentially weak due to negative trends in balance sheet or income statement; cash flow may be insufficient to meet debt service, with the prospect that this condition may not be temporary; lack of effective control over the collateral or existence of documentation deficiencies; there is a potential risk of payment default; management's ability to cope with current financial conditions is questioned; collateral coverage has weakened; moderate operating losses may have occurred; financial information may be inadequate to depict condition of borrower adequately; consistent borrowing deficiencies.

Substandard - A substandard asset has well defined weaknesses whereby collection is possible, but jeopardized. However, jeopardized payment does not imply ultimate loss. Assets so classified are inadequately protected by current net worth and repayment capacity, and there is a high probability that collateral will have to be liquidated to repay the debt. If deficiencies are not corrected quickly, there is a real possibility of loss, and of the company's ability to operate as a going concern. Loan may be in default, borrower may be in bankruptcy, loan restructure at less than market terms, or has been partially charged off. Nonaccrual loans would be classified, at least, "substandard."

Doubtful - A doubtful asset has characteristics of "substandard," but information available suggests it is highly improbable that liquidation of collateral will retire the loan in its entirety. It may be impossible to calculate exactly what the loss may be, but the probability of some loss is high. Loans are to be placed on nonaccrual status when a significant percentage is classified "doubtful" and collateral liquidation is probable. (Not all nonaccrual loans necessarily have to be classified "doubtful" if collateral appears adequate to retire remaining outstandings)

Pass - Credits not covered by the above definitions are pass credits, which are not considered to be adversely rated.

(Continued)

December 31, 2021 and 2020

(000's omitted, except share and per share data)

### NOTE 3 – LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

For residential real estate and consumer loan segments, the Corporation monitors credit quality using a combination of the delinquency status of the loan and other known borrower circumstances and classifies loans as performing and nonperforming:

Performing - Loan pays as agreed and is current.

Nonperforming - Loans which are contractually past due 90 days or more as to interest or principal payments, on nonaccrual status, in process of foreclosure or other forms of liquidation and/or collection or loans where the terms of which have been renegotiated to provide a reduction or deferral on interest or principal.

		Special						Non-				
	<u>Pass</u>	M	<u>Ionitor</u>	<u>Me</u>	ntion	Sub	standard	Performing	Pe	erforming	<u>Total</u>	
<u>2021</u>				·								
Real estate - commercial												
Commercial real estate and other	\$ 66,358	\$	107	\$	-	\$	100	\$ -	\$	213	\$ 66,778	
Hotels and motels	8,301		-		-		126	-		1,966	10,393	
Golf courses	1,353		606		-		-	-		-	1,959	
Commercial and industrial	23,427		75		-		4	-		-	23,506	
Real estate – residential												
1-4 family residential	-		-		-		-	18,388		82	18,470	
Construction and land loans	-		-		-		-	9,056		-	9,056	
Consumer												
Home equity lines of credit	-		-		-		-	4,552		-	4,552	
Other								2,346			2,346	
Total	\$ 99,439	\$	788	\$		\$	230	\$ 34,342	\$	2,261	\$ 137,060	

December 31, 2021 and 2020

(000's omitted, except share and per share data)

### NOTE 3 – LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

	Pass	Monitor	Speci Menti		ubstandard	Performing	Non- Performing	Total
2020	1 433	WOTHLOT	ivieriu	<u> </u>	abstandard	<u>r enoming</u>	<u>r enoming</u>	<u>10tai</u>
Real estate - commercial								
Commercial real estate and other	\$ 61,284	\$ 300	\$ 8	70 \$	313	\$ -	\$ 44	\$ 62,811
Hotels and motels	8,911	1,059		-	-	-	2,186	12,156
Golf courses	1,409	771		-	-	-	-	2,180
Commercial and industrial	38,139	114	1.	21	-	-	7	38,381
Real estate – residential								
1-4 family residential	_	-		-	-	28,318	96	28,414
Construction and land loans	_	-		-	-	2,193	-	2,193
Consumer								
Home equity lines of credit	_	-		-	-	4,456	-	4,456
Other					<u>-</u>	2,353		2,353
Total	\$ 109,743	\$ 2,244	<u>\$9</u>	<u>91</u> \$	313	\$ 37,320	\$ 2,333	<u>\$ 152,944</u>

December 31, 2021 and 2020

(000's omitted, except share and per share data)

### NOTE 3 – LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

### Age Analysis of Past Due Loans

The following tables detail the age analysis of past due loans at December 31, 2021 and 2020:

2021	Day	0-59 ys Past <u>Due</u>	Days	-89 s Past <u>ue</u>	Tha	eater an 90 <u>ays</u>	То	tal Past <u>Due</u>	<u>Current</u>	<u>Total</u>	90	st Due Days and cruing
Real estate - commercial												
Commercial real estate and other	\$	226	\$	-	\$	-	\$	226	\$ 66,552	\$ 66,778	\$	-
Hotels and motels		-		-		-		-	10,393	10,393		-
Golf courses		-		-		-		-	1,959	1,959		-
Commercial and industrial		12		-		-		12	23,494	23,506		-
Real estate - residential												
1-4 family residential		152		-		81		233	18,237	18,470		81
Construction and land loans		29		1		-		30	9,026	9,056		-
Consumer												
Home equity lines of credit		-		-		-		-	4,552	4,552		-
Other		<del>-</del>		_ <del>_</del>		<del>_</del>		<del>-</del>	2,346	2,346		<del>_</del>
Total	\$	419	\$	1	\$	81	\$	501	<u>\$ 136,559</u>	<u>\$ 137,060</u>	\$	81

December 31, 2021 and 2020

(000's omitted, except share and per share data)

### NOTE 3 – LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

2020 Real estate - commercial	30-59 Days Past <u>Due</u>	60-89 Days Past <u>Due</u>	Greater Than 90 <u>Days</u>	Total Past <u>Due</u>	<u>Current</u>	<u>Total</u>	Past Due 90 Days and <u>Accruing</u>
Commercial real estate and other	\$ -	\$ -	\$ -	\$ -	\$ 62,811	\$ 62,811	\$ -
Hotels and motels	•	*	ψ -	*	12,156	12,156	Ψ -
	-	-	-	-	,	,	-
Golf courses	-	-	-		2,180	2,180	-
Commercial and industrial	-	103	-	103	38,278	38,381	-
Real estate - residential							
1-4 family residential	112	-	55	167	28,247	28,414	55
Construction and land loans	-	12	-	12	2,181	2,193	-
Consumer					, -	,	
Home equity lines of credit	-	_	_	_	4,456	4,456	_
Other	5	_	_	5	2,348	2,353	_
			·				
Total	<u>\$ 117</u>	<u>\$ 115</u>	<u>\$ 55</u>	<u>\$ 287</u>	<u>\$ 152,657</u>	<u>\$ 152,944</u>	<u>\$ 55</u>

### **Impaired Loans**

The accrual of interest on loans is discontinued when, in management's opinion, the borrower may be unable to meet payment obligations as they become due, as well as when required by regulatory provisions. When interest accrual is discontinued, all unpaid accrued interest is reversed. Interest income is subsequently recognized only to the extent cash payments are received in excess of principal due. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

Loans are considered impaired when, based on current information and events, it is probable the Corporation will be unable to collect all amounts due in accordance with the original contractual terms of the loan agreement, including scheduled principal and interest payments. Impairment is evaluated on an individual loan basis for all loans. If a loan is impaired, a specific valuation allowance is allocated, if necessary, so that the loan is reported net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral. Interest payments on impaired loans are typically applied to principal unless collectability of the principal amount is reasonably assured, in which case interest is recognized on a cash basis. Impaired loans, or portions thereof, are charged off when deemed uncollectible.

December 31, 2021 and 2020

(000's omitted, except share and per share data)

### NOTE 3 – LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

The following are schedules of impaired loans by class, as of December 31, 2021 and 2020, and the amount of allowance allocated. Unpaid principal balance reflects the contractual amount due:

		orded stment	Р	Jnpaid rincipal <u>Balance</u>		ated <u>/ance</u>	Re Inves	verage corded stment for <u>e Year</u>	In	terest come for <u>Year</u>
2021 With no related allowance recorded:										
Real estate - commercial:										
Commercial real estate and other	\$	213	\$	215	\$	_	\$	216	\$	11
Hotels and motels	Ψ	-	Ψ	-	Ψ	_	Ψ	-	Ψ	-
Commercial and industrial		_		-		-		-		_
Real estate - residential										
1-4 family residential		422		533		-		439		19
Construction and land loans		-		-		-		-		-
Consumer – home equity lines of credit		<u>-</u>						<u> </u>		<del></del>
Total	<u>\$</u>	635	<u>\$</u>	748	\$	<u> </u>	\$	655	\$	30
With an allowance recorded:										
Real estate – commercial:										
Commercial real estate and other	\$	-	\$	-	\$	-	\$	-	\$	-
Hotels and motels		1,966		2,115		211		2,034		113
Commercial and industrial		-		-		-		-		-
Real estate - residential:										
1-4 family residential Construction and land loans		-		-		-		-		-
Consumer – home equity lines of credit		-		<u>-</u>		-		<u>-</u>		<u>-</u>
Consumer – nome equity lines of credit				<u>=</u>		<u>=</u>				<u>=</u>
Total	<u>\$</u>	1,966	\$	2,115	\$	211	\$	2,034	\$	113

December 31, 2021 and 2020

(000's omitted, except share and per share data)

### NOTE 3 – LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

2020	Recorded <u>Investment</u>	Unpaid Principal <u>Balance</u>	Related <u>Allowance</u>	Average Recorded Investment for the Year	Interest Income for the Year
With no related allowance recorded:					
Real estate - commercial:					
Commercial real estate and other	\$ 44	\$ 50	\$ -	\$ 49	\$ 3
Hotels and motels	120	129	-	126	8
Commercial and industrial	7	8	-	12	1
Real estate - residential					
1-4 family residential	435	525	-	450	23
Construction and land loans	-	-	-	-	-
Consumer – home equity lines of credit	<del>-</del>				<del>_</del>
Total	<u>\$ 606</u>	<u>\$ 712</u>	<u>\$</u>	<u>\$ 637</u>	<u>\$ 35</u>
With an allowance recorded:					
Real estate – commercial:					
Commercial real estate and other	\$ -	\$ -	\$ -	\$ -	\$ -
Hotels and motels	2,066	2,115	211	2,096	113
Commercial and industrial	-	-	-	-	-
Real estate - residential:					
1-4 family residential	23	38	6	25	2
Construction and land loans	-	-	-	-	-
Consumer – home equity lines of credit					
Total	<u>\$ 2,089</u>	<u>\$ 2,153</u>	<u>\$ 217</u>	<u>\$ 2,121</u>	<u>\$ 115</u>

December 31, 2021 and 2020

(000's omitted, except share and per share data)

### NOTE 3 – LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

#### **Nonaccrual Loans**

Nonaccrual loan balances at December 31, 2021 and 2020 are as follows:

	2021	2020
Real estate commercial:		
Commercial real estate	\$ 213	\$ 44
Hotels and motels	1,966	2,186
Golf courses	-	-
Commercial and industrial	-	7
Real estate – residential:		
1-4 family residential	82	96
Construction and land loans	-	-
Consumer:		
Home equity lines of credit	 <u> </u>	 
Total	\$ 2,261	\$ 2,333

#### Nonaccrual

Commercial loans include business installment loans and real estate construction loans. Loans on which interest and/or principal is 90 days or more past due are placed on nonaccrual status and any previously accrued but uncollected interest is reversed against income (current year) or charged to the allowance for loan and lease losses (prior year). Such loans will remain on a cash basis for the recognition of income until such time as the loan has remained current for a period of not less than six (6) months and it is determined an adequate propensity for timely payment to occur in the future. Past due is measured from the date through which interest is due or on which principal payment is due irrespective of the date on which the billing may have been rendered. Unless otherwise specified in the note or loan agreement, demand notes shall, for purposes of measuring past due status, have an interest due date no less frequently than once each calendar quarter. Other loans on which there is serious doubt as to collectability are placed on nonaccrual because of past due status. Any loan whereby some or all of the balance has been charged off is placed on nonaccrual, unless it is part of an A B loan restructure. If the loan was on nonaccrual at the time of the restructure, it will remain in nonaccrual until such time as the above stated criteria is met. If the loan was not in nonaccrual at the time of the A B note restructuring and there is concrete evidence the payment structure will be met, the loan will not have to be placed in nonaccrual, provided the B portion has been charged off. Mortgages are placed on nonaccrual status when the account is three months (typically four payments) past due. All previously accrued but uncollected interest is reversed when the loan is placed on nonaccrual.

#### **Troubled Debt Restructurings**

A modification of a loan constitutes a troubled debt restructuring (TDR) when a borrower is experiencing financial difficulty and the modification constitutes a concession. The Company offers various types of concessions when modifying a loan; however, forgiveness of principal is rarely granted.

There were no loans modified as a TDR in 2021. There was 1 commercial real estate loan modified as a TDR in 2020, and no TDRs defaulted within a year of their modification during 2021 or 2020.

December 31, 2021 and 2020

(000's omitted, except share and per share data)

### NOTE 3 – LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

In March 2020, banking regulatory agencies issued guidance which provided that certain short-term loan modifications granted to customers impacted by the Pandemic were not required to be considered to be TDRs, as defined previously, nor designated as impaired. Also, in March 2020, the U.S. Congress passed the Coronavirus Aid, Relief and Economic Security (CARES) Act which provided a statutory suspension of Generally Accepted Accounting Principles (GAAP) as it relates to the application of TDR accounting. This suspension was to remain available until the earlier of 60 days after the national emergency declared in March was terminated or December 31, 2020 but was subsequently extended until January 1, 2022.

Pursuant to this relief, during 2020, the Bank modified the terms of customers' loans including providing for a deferral of payments and allowing interest only payments. These loan modifications were not considered to be TDRs or impaired following that guidance. During 2020, the Bank granted loan modifications to approximately 92 customers with principal balances, at modification, of approximately \$33,836. At year-end 2021, outstanding balances on these loans was \$20,233. However, only \$3,792 of these loans remained within their active modification periods with the balance having resumed payments to the Bank. The Bank did not grant any loan modifications in 2021.

#### **NOTE 4 - LOAN SERVICING**

Loans serviced for others are not included in the accompanying consolidated balance sheet. The unpaid principal balances of mortgages serviced for others were \$65,497 and \$65,993 at December 31, 2021 and 2020, respectively.

The balance of capitalized servicing rights, net of valuation allowance, included in other assets at December 31, 2021 and 2020 was \$419 and \$365, respectively. The fair value of the capitalized servicing rights was approximately \$592 and \$508 at year-end 2021 and 2020, respectively. The key economic assumptions used in determining the fair value of the mortgage servicing rights include an annual constant prepayment speed (CPR) of 11.1% and 15.7% for December 31, 2021 and 2020, respectively, and a discount rate of 8.0% and 7.8% for December 31, 2021 and 2020.

The following summarizes mortgage servicing rights capitalized and amortized, along with the aggregate activity in related valuation allowances:

	<u>2</u>	021	20	<u>)20</u>
Mortgage-servicing rights capitalized Mortgage-servicing rights amortized and closed	\$	185 131	\$	284 152

December 31, 2021 and 2020 (000's omitted, except share and per share data)

### **NOTE 5 – BANK PREMISES AND EQUIPMENT**

A summary of the cost and accumulated depreciation of premises and equipment is as follows:

	<u>2021</u>	<u>2020</u>
Buildings and improvements Furniture and fixtures Vault and equipment Automobiles	\$ 5,067 4,518 375 81	\$ 4,872 4,408 375 81
Land  Accumulated depreciation	667 10,708 (7,952)	667 10,403 (7,443)
Net premises and equipment	<u>\$ 2,756</u>	\$ 2,960

Depreciation expense for the years ended December 31, 2021 and 2020 amounted to \$509 and \$349, respectively.

### **NOTE 6 - DEPOSITS**

The following is a summary of the distribution of interest-bearing deposits at December 31:

	<u>2021</u>	<u>2020</u>
NOW accounts Savings Money market demand	\$ 103,955 58,032 7,793	\$ 84,061 42,435 4,533
Time Under \$250 \$250 and over	20,221 2,650	20,655 3,565
Total interest-bearing deposits	<u>\$ 192,651</u>	<u>\$ 155,249</u>
At December 31, 2021, the scheduled maturities of time deposits are as follows:		
2022	<b>ተ 46 600</b>	

2022	\$ 16,622
2023	3,391
2024	1,579
2025	848
2026	431
2020	\$ 22,871

December 31, 2021 and 2020

(000's omitted, except share and per share data)

#### **NOTE 7 - SHORT-TERM BORROWINGS**

Short-term borrowings include the following:

**Securities Sold Under Agreements to Repurchase** - These are classified as secured borrowings and are used by the Bank for its sweep account product that mature daily and had a year-end balance of \$7,874 and \$5,729 in 2021 and 2020 respectively. Securities sold under agreements to repurchase are reflected at the amount of cash received in connection with the transaction and are secured by mortgage-backed securities with a fair value of approximately \$7,017 and \$6,325 and collateralized mortgage obligation securities with a fair value of approximately \$4,522 and \$1,297.

**Discount Window Borrowings** - The Bank has a discount window loan agreement with the Federal Reserve Bank that allows for advances. The advances are secured by investment securities with a fair value of approximately \$12,590 and are generally due within 28 days from the date of the advance. The interest rate on the advances is based on the quoted Federal Reserve discount window rate (effective rate of 0.25% as of December 31, 2021). Outstanding advances at December 31, 2021 and 2020 were \$0 and \$0, respectively.

#### **NOTE 8 – FEDERAL HOME LOAN BANK ADVANCES**

Advances from the Federal Home Loan Bank (FHLB) are secured by the Corporation's qualifying real estate loans under a blanket collateral agreement. The advances are collateralized by approximately \$16,385 and \$17,378 of mortgage loans as of December 31, 2021 and 2020, respectively. Advances outstanding as of December 31, 2021 were \$3,000, maturing June 6, 2022 with an annual interest rate of 2.11%.

FHLB advances are subject to prepayment penalties and the provisions and conditions of the credit policy of the Federal Home Loan Bank.

#### **NOTE 9 - INCOME TAXES**

The components of the net deferred tax asset, included in other assets, are as follows:

Defend Manager	<u>2</u>	<u>2021</u>	<u>20</u>	<u> 20</u>
Deferred tax assets	•		•	4.46
Allowance for loan losses	\$	457	\$	419
Accrued employee benefits		328		312
Nonaccrual loans		62		34
Other real estate		4		2
Deferred loan fees		43		-
Other		81		74
		975		841
Deferred tax liabilities				
Prepaid assets		43		45
Servicing rights		88		77
Depreciation		142		179
Net unrealized gain on securities available for sale		-		381
Other		15		11
		288		693
Net deferred tax assets	<u>\$</u>	687	\$	148

(Continued)

December 31, 2021 and 2020

(000's omitted, except share and per share data)

### NOTE 9 - INCOME TAXES (Continued)

Allocation of income taxes (benefit) between current and deferred portions is as follows:

	<u>2</u>	021	20	<u>)20</u>
Current Deferred – continuing temporary differences	\$	503 (128)	\$	330 26
	\$	375	\$	356

The reasons for the differences between the income tax expense at the federal statutory income tax rate of 21% and the recorded income tax expense are summarized as follows:

	<u> </u>	<u> 2021</u>	<u>2</u>	020
Income before income taxes	\$	2,620	\$	2,440
Income tax expense at federal statutory rate Increases resulting from nondeductible expenses Decreases resulting from nontaxable income Other	\$	550 2 (210) 33	\$	512 6 (143) (19)
	\$	375	\$	356

At December 31, 2021 and 2020, the Corporation had no unrecognized tax benefits recorded. The Corporation does not expect the amount of unrecognized tax benefits to significantly change within the next twelve months. No amounts have been recorded for interest or penalties for the years ending December 31, 2021 or 2020. The Corporation is subject to U.S. federal income tax and is no longer subject to examination by the taxing authorities for years before 2018.

#### **NOTE 10 - BENEFIT PLAN**

The Corporation has a 401(k) plan whereby a certain percentage of employees' contributions can be matched with discretionary contributions by the Corporation. Contributions to the plan for the years ended December 31, 2021 and 2020 were \$62 and \$75, respectively.

#### **NOTE 11 - STOCK-BASED COMPENSATION**

**Options** - As of December 31, 2019, the Corporation has four share-based compensation plans which are described below. Options available for grant under the 1997 Nonemployee Director Discretionary Stock Option Plan, 2005 Nonemployee Director Stock Option Plan, and the 2005 Employee Stock Option Plan have been issued. Some of the options issued under the 1997 and 2005 plans are exercisable by the participants until the end of the contractual terms.

December 31, 2021 and 2020

(000's omitted, except share and per share data)

### NOTE 11 - STOCK-BASED COMPENSATION (Continued)

The Corporation's 2005 Nonemployee Director Stock Option Plan, 2005 Nonemployee Director Discretionary Stock Option Plan, 2005 Employee Stock Option Plan, and 2014 Stock Incentive Plan (the "Plans"), permit the grant of stock options for up to 15,000 shares, 25,000 shares, 35,000, and 50,000 shares of common stock, respectively. The Corporation believes that such awards better align the interests of its employees with those of its stockholders. Option awards are generally granted with an exercise price equal to the market price of the entity's stock at the date of grant; those option awards generally vest immediately for nonemployees and over three years for employees and have 10-year contractual terms. Certain option awards provide for accelerated vesting if there is a change in control (as defined in the Plans). The compensation cost that has been charged against income for the Plans was approximately \$16 and \$36 for 2021 and 2020, respectively. As of December 31, 2021, there were 6,118 shares available for grant in the 2014 Stock Incentive Plan. In accordance with the respective Plan agreements, subsequent to November 2015, incentive stock options were no longer permitted to be granted from the 2005 Nonemployee Director Stock Option Plan or the 2005 Employee Stock Option Plan.

The Corporation uses a Black-Scholes formula to estimate the calculated value of its share-based payments. The volatility assumption used in the Black-Scholes formula is based on the historic volatility of the Corporation's stock price and dividend payments throughout the year. The Corporation calculated the historical volatility using the monthly closing total stock price for the one year immediately prior.

The weighted average assumptions used in the Black-Scholes model for 2021 grants are noted in the following table. The Corporation uses historical data to estimate option exercise and employee termination within the valuation model. The risk-free rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant.

Volatility	10.00%
Dividend rate	3.19%
Expected term (in years)	7
Risk free rate	1.34%

A summary of option activity under the Plans for 2021 presented below:

sammary of option doubtly under the Flame for 2021 processing bolow.	Number of <u>Shares</u>	Weighted Average Exercise <u>Price</u>
Options outstanding – beginning of year Options granted Options exercised Options forfeited Options expired	53,563 4,300 (6,430) (6,701) (120)	\$ 53.04 62.00 48.71 57.61 46.00
Options outstanding – end of year	44,612	<u>\$ 54.11</u>
Exercisable at year end	<u>39,179</u>	\$ 52.86

The grant-date fair value of options granted during 2021 was \$2.80 per option.

December 31, 2021 and 2020

(000's omitted, except share and per share data)

### NOTE 11 - STOCK-BASED COMPENSATION (Continued)

The aggregate intrinsic value of the outstanding options represents the total pretax intrinsic value (i.e., the difference between the Corporation's stock price of \$62 and the exercise price, times the number of shares outstanding that would have been received by the option holder had all option holders exercised their options on December 31, 2021). The aggregate intrinsic value on outstanding options as of December 31, 2021, was approximately \$365. The weighted average remaining contractual term (in years) for options outstanding as of December 31, 2021, was 6.07 years.

As of December 31, 2021, there was approximately \$15 of total unrecognized compensation cost related to non-vested share-based compensation arrangements granted under the Plans. That cost is expected to be recognized over a weighted average period of 1.58 years.

**Restricted Share Units** - In 2021 and 2020, no restricted shares were awarded to any employees in accordance with the 2014 Stock Incentive Plan. During 2021 and 2020, 600 and 0 restricted share awards were forfeited and 0 and 1,350 restricted shares awarded in prior years were vested, respectively. All restricted share units vest 3 years from the date of award. Expense recognized in 2021 and 2020 was (\$21) and \$35, respectively. As of December 31, 2021, there are no unvested restricted shares.

#### **NOTE 12 - OFF-BALANCE-SHEET ACTIVITIES**

**Credit-related Financial Instruments** - The Corporation is a party to credit-related financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit, and commercial letters of credit. Such commitments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheet.

The Corporation's exposure to credit loss is represented by the contractual amount of these commitments. The Corporation follows the same credit policies in making commitments as it does for on-balance-sheet instruments.

At December 31, 2021 and 2020, the following financial instruments were outstanding whose contract amounts represent credit risk:

	<u>20</u>	<u>)21</u>	<u>2020</u>
Commitments to grant loans Unfunded commitments	· · · · · · · · · · · · · · · · · · ·	6,725 \$ 7,223	10,072 27,179
Commercial and standby letters of credit		187	144

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The commitments for equity lines of credit may expire without being drawn upon. Therefore, the total commitment amounts do not necessarily represent future cash requirements. The amount of collateral obtained, if it is deemed necessary by the Corporation, is based on management's credit evaluation of the customer.

Unfunded commitments under commercial lines of credit, revolving credit lines, and overdraft protection agreements are commitments for possible future extensions of credit to existing customers. These lines of credit are collateralized and usually do not contain a specified maturity date and may not be drawn upon to the total extent to which the Corporation is committed.

December 31, 2021 and 2020 (000's omitted, except share and per share data)

### NOTE 12 - OFF-BALANCE-SHEET ACTIVITIES (Continued)

Commercial and standby letters of credit are conditional commitments issued by the Corporation to guarantee the performance of a customer to a third party. Those letters of credit are used primarily to support public and private borrowing arrangements. Essentially all letters of credit issued have expiration dates within one year. The credit risk involved is extending loan facilities to customers. The Corporation generally holds collateral supporting those commitments if deemed necessary.

**Collateral Requirements** - To reduce credit risk related to the use of credit-related financial instruments, the Corporation might deem it necessary to obtain collateral. The amount and nature of the collateral obtained are based on the Corporation's credit evaluation of the customer. Collateral held varies but may include cash, securities, accounts receivable, inventory, property, plant, equipment, and real estate.

If the counterparty does not have the right and ability to redeem the collateral or the Corporation is permitted to sell or repledge the collateral on short notice, the Corporation records the collateral in its consolidated balance sheet at fair value with a corresponding obligation to return it.

**Legal Contingencies** - Various legal claims also arise from time to time in the normal course of business which, in the opinion of management, will have no material effect on the Corporation's consolidated financial statements.

#### NOTE 13 - RESTRICTIONS ON DIVIDENDS, LOANS AND ADVANCES

Banking regulations place certain restrictions on dividends paid and loans or advances made by the Bank to the Corporation.

Prior approval of the Bank's federal regulator is required if the total dividends declared by the Bank in a calendar year exceed the sum of the net profits of the Bank for the preceding three years, less any required transfers to surplus. In addition, dividends paid by the Bank would be prohibited if the effect thereof would cause the Bank's capital to be reduced below applicable minimum standards.

Loans or advances made by the Bank to the Corporation are generally limited to 10 percent of the Bank's capital stock and surplus.

#### **NOTE 14 - MINIMUM REGULATORY CAPITAL REQUIREMENTS**

Banks and bank holding companies are subject to regulatory capital requirements administered by federal banking agencies. Capital adequacy guidelines and, additionally for banks, prompt corrective action regulations, involve quantitative measures of assets, liabilities, and certain off balance sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators. Failure to meet capital requirements can initiate regulatory action. The net unrealized gain or loss on available for sale securities is not included in computing regulatory capital. Management believes as of December 31, 2021, the Company and Bank meet all capital adequacy requirements to which they are subject.

December 31, 2021 and 2020 (000's omitted, except share and per share data)

### NOTE 14 - MINIMUM REGULATORY CAPITAL REQUIREMENTS (Continued)

Prompt corrective action regulations provide five classifications: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, and critically undercapitalized, although these terms are not used to represent overall financial condition. If adequately capitalized, regulatory approval is required to accept brokered deposits. If undercapitalized, capital distributions are limited, as is asset growth and expansion, and capital restoration plans are required.

In 2019, the federal banking agencies jointly issued a final rule that provides for an optional, simplified measure of capital adequacy, the community bank leverage ratio framework (CBLR framework), for qualifying community banking organizations, consistent with Section 201 of the Economic Growth, Regulatory Relief, and Consumer Protection Act. The final rule became effective on January 1, 2020 and was elected by the Bank as of December 31, 2020. In April 2020, the federal banking agencies issued an interim final rule that makes temporary changes to the CBLR framework, pursuant to section 4012 of the Coronavirus Aid, Relief, and Economic Security (CARES) Act, and a second interim final rule that provides a graduated increase in the community bank leverage ratio requirement after the expiration of the Temporary changes implemented pursuant to section 4012 of the CARES Act.

As of December 31, 2021, the most recent notification from the Bank's primary regulator categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, an institution must maintain minimum total risk based, common equity Tier 1 risk based, Tier 1 risk based, and Tier 1 leverage ratios as set forth in the following tables. There are no conditions or events since the notification that management believes have changed the Bank's category. The Bank's actual and required minimum capital amounts and ratios, excluding the capital buffer, as of December 31, 2021 and 2020 are presented in the following table.

The community bank leverage ratio removes the requirement for qualifying banking organizations to calculate and report risk-based capital but rather only requires a Tier 1 to average assets (leverage) ratio. Qualifying banking organizations that elect to use the community bank leverage ratio framework and that maintain a leverage ratio of greater than required minimums will be considered to have satisfied the generally applicable risk based and leverage capital requirements in the agencies' capital rules (generally applicable rule) and, if applicable, will be considered to have met the well capitalized ratio requirements for purposes of section 38 of the Federal Deposit Insurance Act. Under the interim final rules, the community bank leverage ratio minimum requirement is 8.5% for calendar year 2021, 9% for calendar year 2022, and 9% for the calendar year 2023 and beyond. The interim rule allows for a two-quarter grace period to correct a ratio that falls below the required amount, provided that the bank maintains a leverage ratio of 7.5% for calendar year 2021, 8% for calendar year 2022, and 8% for calendar year 2023 and beyond.

Under the final rule, an eligible banking organization can opt out of the CBLR framework and revert-back to the risk-weighting framework without restriction. As of December 31, 2021, both the Company and Bank were qualifying community banking organizations as defined by the federal banking agencies and elected to measure capital adequacy under the CBLR framework.

December 31, 2021 and 2020 (000's omitted, except share and per share data)

### NOTE 14 - MINIMUM REGULATORY CAPITAL REQUIREMENTS (Continued)

Actual and required capital amounts (in millions) and ratios are presented below at year-end.

					Minimum Re	•
			Minimum Required For Capital		Capitalized Under Prompt Corrective	
	<u>Actua</u> Amount	<u>al</u> Ratio	Adequacy Purposes Amount Ratio		Action Requirements Amount Ratio	
2021 Tier 1 capital (to average assets)	\$ 26,903	9.0%	\$ 25,307	8.5%	\$ 25,307	8.5%
2020 Tier 1 capital (to average assets)	\$ 26,451	10.6%	\$ 20,056	8.0%	\$ 20,056	8.0%

#### **NOTE 15 - FAIR VALUE MEASUREMENTS**

Accounting standards require certain assets and liabilities be reported at fair value in the financial statements and provide a framework for establishing that fair value. The framework for determining fair value is based on a hierarchy that prioritizes the inputs and valuation techniques used to measure fair value.

The following tables present information about the Corporation's assets measured at fair value on a recurring basis at December 31, 2021 and 2020 and the valuation techniques used by the Corporation to determine those fair values.

In general, fair values determined by Level 1 inputs use quoted prices in active markets for identical assets that the Corporation has the ability to access.

Fair values determined by Level 2 inputs use other inputs that are observable, either directly or indirectly. These Level 2 inputs include quoted prices for similar assets in active markets and other inputs such as interest rates and yield curves that are observable at commonly quoted intervals.

Level 3 inputs are unobservable inputs, including inputs that are available in situations where there is little, if any, market activity for the related asset. These Level 3 fair value measurements are based primarily on management's own estimates using pricing models, discounted cash flow methodologies, or similar techniques taking into account the characteristics of the asset.

In instances whereby inputs used to measure fair value fall into different levels in the above fair value hierarchy, fair value measurements in their entirety are categorized based on the lowest level input that is significant to the valuation. The Corporation's assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset.

December 31, 2021 and 2020

(000's omitted, except share and per share data)

### **NOTE 15 – FAIR VALUE MEASUREMENTS** (Continued)

#### Assets Measured on a Recurring Basis

Total securities available for sale

Assets measured at fair value on a recurring basis are summarized below:

	Fair Value Measurements at December 31, 2021:					
Securities available for sale:	Quoted P Active M for Ider Asse (Leve	rices in arkets ntical ets	Sig ( Obs Ir	nificant Other servable nputs evel 2)	Sigr Unob: In	nificant servable puts evel 3)
U.S. Government and federal agency State and municipal Time deposits with other financial institutions Mortgage-backed securities Collateralized mortgage obligations	\$	- - - -	\$	32,298 40,179 14,054 32,121 10,726	\$	- - - -
Total securities available for sale	\$		\$	129,378	\$	
				Measureme		
	Quoted P			nificant		
	Active M for Ider Asse	ntical	Obs	Other servable nputs	Unob	nificant servable puts
	(Leve			evel 2)		vel 3)
Securities available for sale:		,	,	•	•	•
U.S. Government and federal agency	\$	-	\$	-	\$	-
State and municipal Time deposits with other financial institutions		-		34,215 16,375		-
Mortgage-backed securities		-		10,375		_
Collateralized mortgage obligations		<u>-</u>		6,713		

The fair value of available-for-sale securities at December 31, 2021 and 2020 was determined primarily based on Level 2 inputs. The Corporation estimates the fair value of these investment inputs include quoted prices for similar assets in active markets and other inputs such as interest rates and yield curves that are observable at commonly quoted intervals.

The Corporation also has assets that under certain conditions are subject to measurement at fair value on a nonrecurring basis. These assets include impaired loans and other real estate-owned.

The change in fair value of impaired loans is recorded through the allowance for loan losses. The Corporation estimates the fair value of impaired loans based on Level 3 inputs which include the present value of expected future cash flows using management's best estimate of key assumptions. These assumptions include future payment ability, timing of payment streams, and estimated realizable values of available collateral (typically based on outside appraisals).

67,972

December 31, 2021 and 2020

(000's omitted, except share and per share data)

### **NOTE 15 – FAIR VALUE MEASUREMENTS** (Continued)

Other real estate-owned assets are reported in the following table at initial recognition of impairment and on an ongoing basis until recovery or charge-off. At the time of foreclosure or repossession, real estate-owned and repossessed assets are adjusted to fair value less estimated costs to sell, establishing a new cost basis. At that time, they are reported in the Corporation's fair value disclosures in the following nonrecurring tables:

#### Assets Measured on a Non-Recurring Basis

Assets measured at fair value on a non-recurring basis are summarized below:

	Fai	r Value Measurer	nents		
	at	December 31, 20	021:		
	Quoted Prices in	Significant			
	Active Markets	Other	S	Significant	
	for Identical	Observable	Un	Unobservable	
	Assets	Inputs		Inputs	
Impaired loans	(Level 1)	(Level 2)	<u>,</u>	(Level 3)	
Impaired loans Real estate – commercial	\$ -	\$ -	\$	1.755	
Real estate – commercial	<b>5</b> -	φ -	φ	1,733	
Real estate – residential	-	-		-	

Impaired loans measured had a fair value of \$1,755 at year-end 2021 after a valuation allowance of \$211. Impairment charges recognized during the year resulted in additional provisions for loan losses of approximately \$0. Foreclosed assets measured at fair value had a net carrying amount of \$100, after writedowns of \$17 for the year. The real estate-commercial loan presented in the table above is valued using the sales comparison valuation technique with a discount of 10.7% being applied to available appraisal data to estimate fair value.

	Fair Value Measurements at December 31, 2020:				
	Quoted Prices in				
	Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)		
Impaired loans	<del>(==:-:/</del>	<u>,====</u>	<u>,==:=</u> ,		
Real estate – commercial Real estate – residential	\$ - -	\$ -	\$ 1,855 17		

Impaired loans measured had a fair value of \$1,872 at year-end 2020 after a valuation allowance of \$217. Impairment charges recognized during the year resulted in additional provisions for loan losses of approximately \$200. Foreclosed assets measured at fair value had a net carrying amount of \$0, after write-downs of \$0 for the year. The real estate-commercial loan presented in the table above is valued using the sales comparison valuation technique with a discount of 10.2% being applied to available appraisal data to estimate fair value.